Indicator 2-7: Decision-Making Style, Self-Side

- Can you describe a time when you had to make a critical decision under pressure? What was the situation, and how did you arrive at your decision?
- Tell me about a situation where you had limited time to make a decision that would have significant consequences. How did you approach the decision-making process, and what was the outcome?
- How do you typically handle making decisions under stress or facing multiple competing priorities? Can you provide an example?
- Describe a scenario where you made a decision that didn't turn out as expected. What did you learn from the experience, and how did you handle the aftermath?
- Have you ever had to make a decision with incomplete information or uncertain outcomes? How did you ensure your decision was as informed and effective as possible?
- When faced with a high-pressure situation, how do you balance the need for quick action with the need for careful deliberation? Can you give an example?
- Describe a time when you had to make a difficult decision that was unpopular with your team or colleagues. How did you handle the situation, and what was the result?
- Can you provide an example of a time when you had to make a decision that involved a significant risk? How did you assess the risk, and what steps did you take to mitigate it?
- How do you ensure that your decisions align with short-term needs and long-term goals, especially when under pressure?
- When you realize that a decision you made under pressure was incorrect or not yielding the desired results, how do you respond? What steps do you take to correct the course?
- Can you tell me when you made a quick decision at work without considering all the details? What was the outcome, and how did you feel about the decision?
- Have you ever made a decision at work that you later regretted because it was too hasty? How did you handle the consequences of that decision?
- Describe a time when you had to make a quick decision under pressure, which didn't work out as expected. What did you do in response, and how did you adjust your approach in future situations?
- When faced with an unexpected situation, do you typically pause and consider your options, or do you tend to act right away? Can you provide an example of how acting quickly led to either success or failure?
- How do you process (your, your team's) tendencies toward impulsiveness when making decisions?
- How do you process (your, your team's) tendencies toward deliberation when making decisions?
- Can you give an example of a time when you reacted to a situation without consulting others or considering all the available information? How did this impact your decision, and what did you learn?
- When you make a quick decision, do you ever take time afterward to judge whether it was the best choice?

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